# Advertising Media Kit

**Institutional Real Estate** 

Americas

Get your message to the right people, raise your company profile and differentiate your firm from the competition by advertising in *Institutional Real Estate Americas*.





# Institutional Real Estate Americas

is read by the top tier of the institutional real estate industry. This includes the chief investment officers of the largest pension plans in the nation, the investment advisers who invest their capital for them and the leading consultants who serve them. We can confidently say that the readers of *Institutional Real Estate Americas* currently control 90% of the institutional capital that is being invested in real estate. It is a very influential audience.

Frequency: 11x

**Circulation:** 2,300 (print and digital)

**Distribution:** by mail and email alert for digital version

### **Supplements:**

Institutional Investing in Infrastructure (i3)

IREI.Q Fundraising Reports

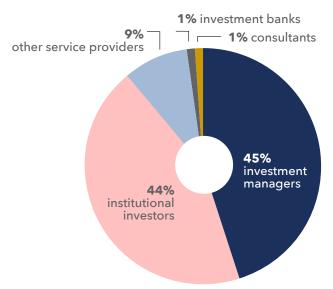
IREI Investment Guides

**Subscription rate:** \$2,695/year

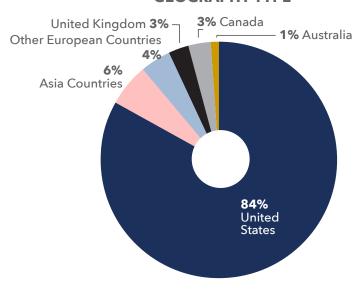
\*Qualified institutional investors receive complimentary



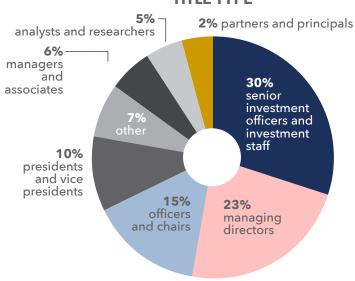
### **FIRM TYPE**



### **GEOGRAPHY TYPE**



### **TITLE TYPE**



# **Bonus Distribution:**

We have marketing alliances with conference producers throughout the industry, which allows us to distribute *Institutional Real Estate Americas* to the attendees of some of the biggest and best known events.

Check out our current roster of events.

www.irei.com/iream-bd

# **Editorial Calendar:**

Our editorial calendar shows topics that are scheduled to be featured in the upcoming months. You can use this as an additional guide to help you select the best months to place your ads.

www.irei.com/iream\_editorialcalendar

# Editorial Advisory Board Members:

Institutional Real Estate Americas has a board of industry experts who meet semi-annually to discuss the critical issues that the industry is facing. The candid discussions that take place at these meetings help formulate the content for the publication.

www.irei.com/iream boardmembers

# Advertising Mechanical Sizes and Rates

### Institutional Real Estate Americas

	1x	3x	6x	11x
1/4-page 4/C	\$2,400	\$2,200	\$2,000	\$1,800
1/2-page 4/C	\$3,750	\$3,550	\$3,350	\$3,150
Full-page 4/C	\$5,700	\$5,500	\$5,300	\$5,100
2-Page Spread 4/C	\$9,000	\$8,800	\$8,600	\$8,400

Inside Front Cover, Full-page 4/C	\$6,000
Inside Back Cover, Full-page 4/C	\$6,000
Bellyband	\$7,000

### Insert & Brochure Rates

Inserts and Brochures Upon Request Reprints of Ads Upon Request

### **Payments**

A 15% commission will be granted to recognized advertising agencies on space, color, bleed and position charges only. We do not pay commissions on charges for artwork or reprints.

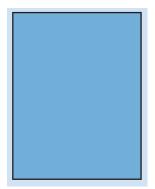
Terms: 30 days net. Interest will accrue at a rate of 1.5% per month. Electronic wire transfer available.

# **Copyright & Contract Policy**

Advertisers and advertising agencies assume liability for all content of advertisements printed and also assume liability for any claims arising therefrom made against the Publisher. The Publisher reserves the right to reject any advertising materials the Publisher deems not suitable for the Publication's audience or in keeping with the Publication's standards. The Publisher also reserves the right to insert the words "advertising" or "advertorial" into copy that the Publisher deems to resemble editorial matter.

# Mechanical Requirements

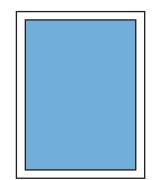
The Publication trim size is 8.5" wide x 11" high



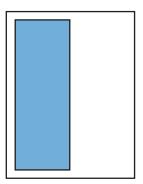
Full-Page Bleed 8-3/4" wide x 11-1/4" high

OR

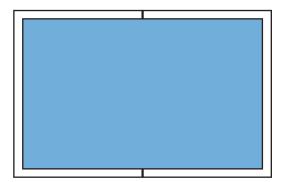
8.5" wide x 11" high + 0.125" bleed



Full-Page 7" wide x 10" high

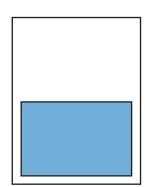


1/2-page Vertical 3-3/8" wide x 10" high

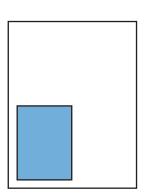


2-Page Spread 15-1/2" wide x 10" high

2-Page Spread Bleed 17-1/4" wide x 11-1/4" high



1/2-page Horizontal 7" wide x 4-5/8" high



1/4-page 3-3/8" wide x 4-5/8" high

## **Artwork**

All artwork should be submitted as a press-ready PDF processed through Adobe Acrobat.

If you are unable to send us artwork in this format, please contact us. We may be able to accommodate your placement, but there may be additional fees incurred for the conversion.

### **Contacts**

# **Advertising Sales Inquiries**

CYNTHIA KUDREN, Senior Account Executive, Advertising c.kudren@irei.com +1 917-620-4666

### **Artwork Inquiries**

MICHELLE RAAB, Senior Advertising & Media Specialist m.raab@irei.com

### **Shipping Instructions**

Electronic shipping: Email files to Michelle Raab at m.raab@irei.com

FTP Site: If you would like to access our FTP site, please contact Susan Sharpe at s.sharpe@irei.com for instructions.

Mail:

Institutional Real Estate, Inc. 2010 Crow Canyon Place, Suite 455 San Ramon, CA 94583 United States



# E-blast

Advertise on the Institutional Real Estate Americas publication e-blast. This e-blast goes out once/month to IREI's Americas subscribers alerting them that a new issue has published.

The larger vertical side banner is sized 180w x 300h.

The rate/e-blast is \$3,750.

The smaller side banners are sized 180w x 150h.

The rate/e-blast is \$2,400.

Accepted file formats are JPG, PNG, and GIF.

Provide the URL that you'd like your banner to link to.

Email not displaying correctly? View Online

### Institutional Real Estate

We hope you enjoy the January edition of Institutional Real Estate Americas. To access this issue, visit this publication's page on our website to see all article headlines and blurbs. You may need to log in on the upper right-hand corner of the website.

You are receiving this email because you are a subscriber to Institutional Real Estate Americas.



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Blue-chip office no longer offers a safe, long-term return; what are the new core alternatives? E READ MORE



### Under pressure

The commercial real estate debt market faces increasing challenges from rising interest rates and maturing loans.





#### Shifting demographics

Apartments represent a key subsector of the broader rental market and offer interesting tactical and strategic opportunities. READ MORE

**SIDE BANNER** 180w x 150h



### Credit or real estate?

Deciphering the investment identity of sale-leaseback strategies. E READ MORE

SIDE BANNER 180w x 150h

SIDE BANNER 180w x 150h







Institutional Real Estate, Inc. 2010 Crow Canyon Place, Suite 455 San Ramon, CA 94583 USA

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