



Hartman Hires Brian Baker as Central Regional Sales Director

[DATE] (Houston, TX)—Hartman Income REIT Management, Inc. (Hartman) a Texas-based commercial real estate sponsor, has hired Brian Baker as the Regional Sales Director for the U.S. (United States) central region. In his new position, Baker will oversee sales across Texas, Louisiana, Arkansas, Oklahoma, Kansas and Missouri.

Prior to joining Hartman’s Capital Markets Group, Mr. Baker served as an associate portfolio manager at Legacy Asset Management where he managed investment portfolios upward of \$150M and consulted clients on developing resilient investment portfolio strategies. Additionally, Baker held other significant positions where he gained experience selling alternative investments in Broker-Dealer, RIA, and Bank channels.

As a highly accomplished investment professional with over 20 years in the financial services industry, Baker plans to deliver value to Hartman as an external wholesaler raising capital and building new relationships with independent broker-dealers and registered investment advisors.

“I look forward to joining the exceptional team at Hartman and providing best-in-class service, investments, and analyses to our clients. My goal for this new position is to build new client relationships for the firm and create innovative solutions to deliver superior results for investors.” said Baker.

Baker attended Texas Tech University, earning his Bachelor of Arts degree in Financial Planning and Organizational Leadership. He also received the Chartered Alternative Investment Analyst (CAIA) designation, holds his FINRA Series 7, 63, and 65 licenses, and is an Accredited Asset Management Specialist (AAMS). Currently, Brian is working on the Certified Financial Planner (CFP) designation through Northwestern University.

“We are delighted to welcome Brian to our Capital Markets Group. Our team has ramped up production significantly in the past six months, and it is a blessing to welcome a new member with such a distinguished background. I look forward to the many new partnerships Brian will forge for the firm,” shared Al Hartman, President, and CEO of Hartman.

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EXCEPTIONAL SERVICE + INSPIRED VALUES

About Hartman:

Hartman has extensive experience acquiring, owning, managing, and leasing commercial office, retail, light industrial and warehouse properties located in Texas. The cornerstone of our investment strategy includes acquiring a portfolio of real estate properties that offer a blend of current and potential income based on in-place occupancy plus relatively significant potential for growth in income and value from re-tenanting, repositioning, and/or redevelopment. Since 1983, Hartman and its affiliated entities (including founder, Allen R. Hartman) have sponsored 29 programs and acquired interests in more than 90 real assets totaling approximately \$805 million as of March 31, 2021.

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