SPONSOR PROFILE

The Leader in Securitized 1031 Exchange Transactions

Recognized as the leader in securitized 1031 exchange transactions, Inland Private Capital Corporation (IPC) has experienced explosive growth in recent years and currently commands approximately 30 percent of the market, according to Mountain Dell Consulting's Market Snapshot from August 10, 2018.

In March 2001, IPC was formed to provide a variety of private placement real estate investment solutions to accredited investors as an alternative to traditional stocks and bonds. Many of its offerings are designed to qualify as replacement property for an IRS Section 1031 exchange through a multiple-owner investment structure.

IPC celebrated a record-breaking year in 2017 as it raised more than \$600 million in capital. As of June 30, 2018, IPC has sponsored 226 private placement programs, which include 604 properties across 43 states totaling \$6.9 billion in assets under management.

Competitive Edge

IPC gains a competitive edge through its relationship with The Inland Real Estate Group of Companies, Inc. (Inland), which brings 50 years of expertise in acquiring, financing and managing properties. As of December 31, 2017, Inland was responsible for managing approximately 26 million square feet of commercial real estate properties and 12,967 multifamily units. Inland's leadership position in the marketplace coupled with is disciplined acquisition process provides a consistent flow of high quality investments for IPC programs.

IPC's real estate experts are engaged in the purchase, financing, management, leasing and sale of its properties to ensure the most efficient use of investor capital. With a focus on growing net operating income, IPC seeks to minimize costs and maximize rents, while enhancing the tenant experience.

The IPC team takes an active approach, from acquisition to disposition, in order to add value for tenants and increase potential earnings for investors by selling properties at the optimal time in the market cycle.



LEADERSHIP



Keith Lampi President, Chief Operating Officer and Director



Rahul Sehgal Chief Investment Officer and Director



Joe Binder Senior Vice President, Acquisition Structure and Finance



Nati Kiferbaum Vice President, Capital Markets





226 Sponsored Programs 604 Properties Acquired 91 Completed Dispositions More than \$1.3 Billion in Full Cycle Asset Dispositions \$4.1 Billion

in Equity Offered

SPONSOR PROFILE

Integrity, expertise and innovation are the three hallmarks of Inland. We are constantly reinforcing the importance of both research and market-driven product development, with an unwavering focus on delivering performance to our investors.

Keith Lampi President, Chief Operating Officer and Director Inland Private Capital Corporation



CORPORATE CONTACT

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Unless otherwise noted herein, all data is as of June 30, 2018.