

Institutional Real Estate

Asia Pacific

The investor-focused global real estate publication

2018 Editorial Calendar

January

The central issue

Nearly a decade after the onset of the global financial crisis, the US Federal Reserve in September 2017 announced it would start to unwind from its balance sheets some of the US\$4.5 trillion in stimulus used to prop up the US economy. As major central banks scale back and unwind their quantitative easing programmes, how will the global economy and real estate markets be affected?

Megatrends

In the Asia Pacific region, what are the top trends institutional real estate investors should consider when developing strategy, and which property sectors should benefit the most from these trends?

Ad reservations due: 27 October

Ad materials due: 3 November

February

The money talks

Get the inside scoop from the 2017 Editorial Advisory Board meeting. Leading pension fund executives, fund-of-funds managers, investment advisers and consultants share their perspectives on real estate investment strategies and issues, as well as their plans for the future.

Asian core open-end funds

A host of new core open-end funds targeting Asian markets are being launched. In what ways does this suggest investors no longer require a risk premium to move into Asian markets? What strategies are fund managers using for these open-end funds to create a stable cashflow and, ultimately, boost overall portfolio performance?

Ad reservations due: 21 November

Ad materials due: 8 December



March

Emerging risk

Investors pay a high price for risk-adjusted returns. But given the risks associated with investing in emerging markets, are investors really getting sufficient IRRs in emerging markets? Or, are they simply chasing higher IRRs without considering whether they are being compensated adequately for the risks they are taking?

Debt-related

For real estate investors interested in the Asia Pacific region, what investment opportunities exist in the debt space? How have they evolved over the years, and what are the latest trends? How do these trends compare with debt investment opportunities in Western markets?

Ad reservations due: 9 January

Ad materials due: 19 January

2018 Editorial Calendar

April (Special China Edition)

Cooling measures

How well — or poorly — has China's residential market responded to ongoing efforts by the Chinese government to cool the sector through policy measures? What cities are still too hot and at risk of a bubble burst, what cities are languishing under policy curbs, and where can investors find the best opportunities?

China expert roundtable

As the world's second-largest economy, China cannot be ignored. What indicators should investors monitor closely to keep informed about China's real estate market? And what property types and investment strategies offer investors the best opportunities for gaining access to the market?

Ad reservations due: 9 February

Ad materials due: 23 February

May

Built for wellness

In an effort to attract and retain tenants, particularly millennials, property investors are striving to offer amenities to encourage and enhance occupants' well-being. How are investors and their managers adapting to meet changing tenant needs? In what ways are the issues of tech disruption and sustainable investing playing a role, and how do new wellness standards assist property owners in their efforts?

A question of price

Despite most property markets nearing peak values, a lot of money is still to be invested. Which strategies make the most sense to achieve a proper return relative to the risks, particularly with any short- to medium-term correction? And which structures can best help institutional investors get through any volatility in the coming years?

Ad reservations due: 9 March

Ad materials due: 28 March

June

Ageing nations

The Asia Pacific region is host to countries with declining, ageing populations, as well as those with growing, youthful populations. How will the needs of each group affect real estate markets in the future? And currently, how poised are these countries and their property markets to adapt to these demographic shifts?

Ad reservations due: 6 April

Ad materials due: 25 April

July/August

If you build it

While building-to-core appears to be a riskier strategy at this point in the cycle in the United States and Europe, how viable is this option in Asia Pacific? What factors are influencing whether this strategy makes sense in the Asia Pacific region at this time?

The logic of logistics

With the tremendous growth in e-commerce, in 2017 81 percent of this publication's Editorial Advisory Board members believed industrial assets would deliver the highest risk-adjusted returns over the next five to seven years, among traditional property types. What factors set these facilities apart from one another, and which Asia Pacific locations should investors consider in the medium to long term?

Ad reservations due: 9 May

Ad materials due: 23 May

September (Special Japan Section)

Japan expert

What indicators should investors monitor closely to keep informed about Japan's real estate market? And what property types and investment strategies offer investors the best opportunities for gaining access to the market?

Defining contributions

Australia leads the way in the shift to defined contribution plans, with 87 percent of pension assets in DC plans versus only 13 percent in defined benefit plans in 2017, according to Willis Towers Watson. The firm found defined contribution plans are on the rise globally, growing 5.6 percent per year during the past 10 years compared with 3.1 percent for DB plans. As this trend continues, what can pension funds around the world — and real estate investors in particular — learn from their Australian counterparts?

Ad reservations due: 6 July

Ad materials due: 25 July

October

Storing data

The technology revolution and automation are causing a great need for data centres to store an ever-increasing

2018 Editorial Calendar

amount of data. In fact, 58 percent of Asia Pacific Editorial Advisory Board members for this publication indicated at our 2017 meeting data centres would provide the highest risk-adjusted returns during the next five to seven years, far more than other niche asset types. Given this trend, what factors and locations should investors consider?

Crossing paths

The lines between real estate and infrastructure can, at times, look blurred. But how close an eye should real estate investors keep on infrastructure developments? We look at which real estate sectors are positively aligned with infrastructure, and what advantages investors can gain from targeting their investments toward assets with positive interactions.

Ad reservations due: 8 August

Ad materials due: 29 August

November

Australia beckons

How long will Australia's real estate market continue to be healthy, with steady rent growth and relatively-low vacancy rates? What triggers could turn current market conditions negative? What key performance indicators should investors monitor to understand the market?

Growing transparency

As Asian nations become more developed, their property markets become more transparent, leading investors away from development/opportunistic plays and toward stabilised, income-producing properties. As certain Asian countries become more transparent, what indicators will allow investors to abandon the need for a risk premium when investing in non-domestic markets?

Ad reservations due: 6 September

Ad materials due: 26 September

December

Spectator sport

Between 2018 and 2024, Asia will host three consecutive Olympic Games, in PyeongChang, South Korea; Tokyo; and Beijing. What real estate investment opportunities do these global mega-events present, and what does this mean for Asia's place in institutional property portfolios?

Ad reservations due: 5 October

Ad materials due: 24 October

Note: Publication content is subject to change without notice. The editorial calendar for first half 2019 will be available in October.

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