

FUNDTRACKER TRENDWATCH

It's a Big Managers' Game

Top infrastructure managers control outsized portion of capital

In the past three years, 77 private equity infrastructure investment funds have held a final closing, raising an aggregate total of \$151.8 billion, according to IREI's FundTracker database. These funds were sponsored by 64

different managers, with 13 managers closing more than one fund since Jan. 1, 2015.

As expected, the top infrastructure managers control an outsized share of the market. Funds sponsored by the five managers raising the most capital during this period accounted for 35 percent of all capital raised, despite being only 8 percent of the manager pool. The top 10 managers brought in 51 percent of the capital, while accounting for only

16 percent of the managers with closed funds.

Interestingly, managers closing only one fund were more likely to be leading the "most capital raised" list than those who closed more than one fund. If a manager has the ability to deploy large amounts of capital, it makes sense to just be in fundraising mode once every couple of years, and raise a really big

fund all at once. Managers who raised more than one fund tended to raise smaller, more easily deployed and more focused funds.

Looking at the managers closing the largest funds in each region, none appears in the top five in more than one. Only four funds with an Asia focus closed during the past three years, so they were not included in a separate chart below. If they had been, Macquarie would have been listed as the sponsor of the largest fund in both Europe and Asia.

The most active and successful managers seem to be in agreement when it comes to choosing strategies for particular regions. All five of the top North American funds were focused on energy. Global funds favor a diversified strategy that allows them to invest in the appropriate infrastructure sector in each region, though they also lean heavily toward energy. Blackstone's Energy Partners II is focused entirely on energy. If a global fund has the United States as part of its mandate, you can bet the mortgage that energy will be a focus. European funds, on the other hand, favored diversified strategies that included transportation, communications, utilities and other traditional infrastructure sectors. Energy does not play much of a role in this region.

- Five managers raised 35 percent of capital in past three years
- Top managers focus on energy in the U.S.
- Top managers focus on traditional sectors in Europe

Managers raising most capital via multiple funds

Rank	Investment Manager	# of Funds	Total Raised (\$M)
1	Global Infrastructure Partners (GIP)	2	\$17,900
2	Macquarie Group (includes Macquarie Infrastructure and Real Assets)	4	\$9,501
3	AMP Capital Investors	2	\$4,900
4	Ardian	2	\$3,463
5	InfraVia Capital Partners	2	\$2,772

Source: IREI FundTracker

Funds closed Jan. 1, 2015– Nov. 17, 2017

Managers raising most capital via a single fund

Rank	Investment Manager	Sector	Total Raised (\$M)
1	Global Infrastructure Partners (GIP)	Diversified	\$15,800
2	Brookfield Asset Management (BAM)	Diversified	\$14,000
3	EnCap Investments	Energy	\$6,500
4	Arclight Capital Partners	Energy	\$5,575
5	NGP Energy Capital Management	Energy	\$5,325

Source: IREI FundTracker

Funds closed Jan. 1, 2015 – Nov. 17, 2017

Top managers based on global fund (\$M)

Rank	Investment Manager	Sector	Fund Size
1	Global Infrastructure Partners (GIP)	Diversified	\$15,800
2	Brookfield Asset Management (BAM)	Diversified	\$14,000
3	Blackstone	Energy	\$4,500
4	Morgan Stanley Investment Management	Diversified	\$3,600
5	Stonepeak Infrastructure Partners	Diversified	\$3,500

Source: IREI FundTracker

Funds closed Jan. 1, 2015 – Nov. 17, 2017

Top managers based on Europe fund (\$M)

Rank	Investment Manager	Sector	Fund Size
1	Macquarie Infrastructure and Real Assets	Diversified	\$4,502
2	EQT Partners	Diversified	\$4,250
3	Antin Infrastructure Partners	Diversified	\$3,830
4	Ardian	Diversified	\$2,938
5	First State Investments Limited	Diversified	\$2,312

Source: IREI FundTracker

Funds closed Jan. 1, 2015 – Nov. 17, 2017

Top managers based on North America fund (\$M)

Rank	Investment Manager	Sector	Fund Size
1	EnCap Investments	Energy	\$6,500
2	ArcLight Capital Partners	Energy	\$5,575
3	NGP Energy Capital Management	Energy	\$5,325
4	Quantum Energy Partners	Energy	\$4,450
5	The Carlyle Group	Energy	\$2,800

Source: IREI FundTracker

Funds closed Jan. 1, 2015 – Nov. 17, 2017

Information in this report has been drawn from IREI's proprietary FundTracker database. Online subscriptions are available. Click [here](#) for more information.

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Author: Sheila Hopkins

For IREI FundTracker database subscription information, please contact Cynthia Kudren, c.kudren@irei.com, +1 917-620-4666

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from the Infrastructure News Page

- [PATRIZIA Immobilien AG](#) has announced that its entire real estate portfolio in Germany – residential and commercial assets with a volume of €14 billion (\$17 billion) – has been converted to run on renewable energy sources.
- [DIF](#), an independent and specialist fund management company, has held a final close for DIF Core Infrastructure Fund I (DIF CIF I) at its €450 million (\$530 million) hard cap.
- The \$116.5 billion [Washington State Investment Board](#) has committed \$750 million to funds managed by Stonepeak Infrastructure Partners.
- The [Carlyle Group](#) has plans to raise \$1 billion for a new energy fund, which will be used to create a New York-listed special-purpose acquisition company that focuses on investment in oil and gas exploration and production outside the United States.
- [Infracapital](#), the infrastructure equity investment arm of M&G Investments, has held a final close for its Infracapital Greenfield Partners I with total commitments of £1.25 billion (\$1.65 billion), exceeding its £1 billion (\$1.3 billion) target.
- [Macquarie Infrastructure Corp.](#) has been selected to operate New York's Westchester County Airport in a \$1.1 billion public-private partnership.

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