

FUNDTRACKER TRENDWATCH

Large infrastructure managers dominate

Top investment managers control outsized portion of capital

In the past three years, 92 infrastructure investment funds have held final closing, raising an aggregate total of \$155.4 billion. These funds were sponsored by 80 different managers, with nine managers closing more than one fund since Jan. 1, 2014.

- Largest five funds account for nearly one-quarter of capital raised
- Top managers focus on energy in the U.S.
- Top managers focus on traditional sectors in Europe

As expected, the top infrastructure managers control an outsized share of the market. The five largest single funds, for example, accounted for 24 percent of all capital raised, despite being only 5 percent of all funds closed. The top 10 funds brought in 38 percent of the capital, while taking up only 11 percent of the closed list.

Similarly, the top five managers closing more than one fund in the past three years accounted for 23 percent of the capital raised. In aggregate, the nine managers who closed more than one fund raised 27 percent of the capital.

When looking at the largest funds closed in each region, only Macquarie Infrastructure and Real Assets makes the top five in more than one region. Macquarie had individual

diversified funds geared to the United States and Europe. The Macquarie Group also had an Asian diversified fund.

The most active and successful managers seem to be in agreement when it comes to choosing strategies for particular regions. Four of the five top North American funds were focused on energy, while Macquarie's diversified fund also contained an energy component. Global funds also favor energy investment, with four of the top five being energy-focused. Morgan Stanley's fund is diversified, but includes an energy component. European funds, on the other hand, favored diversified strategies that included transportation, communications, utilities and other traditional infrastructure sectors. Energy does not play much of a role in this region. Finally, Asia is not getting much attention at all. While most investors can access Asia opportunities through global funds, those looking for Asia-specific products are finding their choices limited. Only five Asia Pacific funds have closed in the past three years. The largest was sponsored by Macquarie (\$3.1 billion) and featured a diversified strategy. Two others were also diversified, while one provided debt investments and one is listed as "other."

Managers raising most capital via multiple funds

Rank	Investment Manager	# of Funds	Total Raised (M)
1	Macquarie Group (includes Macquarie Infrastructure and Real Assets)	5	\$12,538.17
2	EnCap Investments	2	\$9,500.00
3	Carlyle Group	3	\$6,162.85
4	KKR	2	\$5,100.00
5	Ridgewood Energy	2	\$3,040.00

Source: IREI FundTracker

Funds closed Jan. 1, 2014 – Nov. 19, 2016

Managers raising most capital via a single fund

Rank	Investment Manager	Sector	Fund Size (M)
1	Brookfield Asset Management	Diversified	\$14,000.00
2	EnCap Investments	Energy	\$6,500.00
3	ArcLight Capital Partners	Energy	\$5,575.00
4	NGP Energy Capital Management	Energy	\$5,375.00
5	Energy Capital Partners	Energy	\$5,043.00

Source: IREI FundTracker

Funds closed Jan. 1, 2014 – Nov. 19, 2016

Top managers based on global fund (\$M)

Rank	Investment Manager	Sector	Fund Size
1	Brookfield Asset Management	Energy/Transport	\$14,000.00
2	The Blackstone Group	Energy	\$4,500.00
3	The Energy & Minerals Group	Energy	\$4,081.00
4	Warburg Pincus	Energy	\$4,000.00
5	Morgan Stanley Investment Management	Diversified	\$3,600.00

Source: IREI FundTracker

Funds closed Jan. 1, 2014 – Nov. 19, 2016

Top managers based on Europe fund (\$M)

Rank	Investment Manager	Sector	Fund Size
1	Macquarie Infrastructure and Real Assets	Diversified	\$4,502.47
2	Ardian	Diversified	\$2,937.52
3	First State Investments	Diversified	\$2,311.49
4	Infracapital Partners	Transport/Utilities	\$2,100.00
5	Hermes Investment Management	Diversified	\$1,818.40

Source: IREI FundTracker

Funds closed Jan. 1, 2014 – Nov. 19, 2016

Top managers based on North America fund (\$M)

Rank	Investment Manager	Sector	Fund Size
1	EnCap Investments	Energy	\$6,500.00
2	ArcLight Capital Partners	Energy	\$5,575.00
3	NGP Energy Capital Management	Energy	\$5,325.00
4	Energy Capital Partners	Energy	\$5,043.00
5	Macquarie Infrastructure and Real Assets	Energy	\$3,036.70

Source: IREI FundTracker

Funds closed Jan. 1, 2014 – Nov. 19, 2016

Information in this report has been drawn from IREI's proprietary FundTracker database. Online subscriptions are available. Click [here](#) for more information.

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from the IREI NEWS CLOUD

- The [U.S. Geological Survey](#) recently discovered the largest continuous oil and gas deposit ever found in the United States.
- Renewables and gas are set to be the “winners” in meeting growing demand for energy in the next 25 years, the [International Energy Agency](#) (IEA) predicts.
- Mulling hundreds of billions of dollars in public transportation investment across referenda nationwide, voters approved 33 of 48 local and statewide [public transit measures](#) – a 69 percent passage rate.
- [AXA Investment Managers - Real Assets](#) has completed, on behalf of AXA Germany and AXA France, and in joint venture with Crédit Agricole Assurances, the acquisition of a 42 percent stake in Atlandes, the concession-holder of the A63 motorway in Southwest France.
- A \$140 million, 40-year revenue sharing plan that would transfer management of the Westchester County (NY) Airport to Los Angeles-based [Oaktree Capital Management](#) is being considered by the county board of legislators.
- [Virginia](#) has picked a private partner to construct and operate HOT lanes on Interstate 66 outside the Capital Beltway, and for the first time in Northern Virginia, the Transurban company is not part of the deal.

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